

# LPx | EUROPE

**5-6 December 2024**  
Hotel Okura, Amsterdam





# The Event

*LPx | Europe 2024 unites Europe's leading institutional investors and family offices, encouraging mutual learning, collaboration, and innovation, while a curated set of global GPs showcase unique investment opportunities and perspectives.*

## Overview

The LPx Europe Summit is an essential event for elite family office representatives and institutional investor leadership looking to stay ahead in the dynamic world of private markets investing.

Over two days, delegates have the opportunity to:

- Forge valuable connections with like-minded family offices and institutions, fostering business synergies and collaboration.
- Gain insights from your peers navigating the intricacies of investments, and the nuances of regional collaboration.
- Engage with global GPs to explore distinctive investment avenues and strategies.

The summit is hosted by Connect Group, a world-leading business events and conference organizer renowned for its specialized focus on family office and institutional gatherings. Connect Group ensures a fusion of global perspectives and regional expertise.

## High-level

The Summit maintains a high-level delegation comprising of family office principals and family office senior leadership as well as top-tier investment leaders from institutional investors across Europe.

## Exclusive

A minimum 70% of the delegation consists of LP's, and a maximum 30% of GP's, ensuring a highly exclusive, LP-led dialogue, and an environment that promotes effective relationship-building between participants.



# Previous Speakers

Each edition of the event attracts prestigious speakers from within the industry. Here are some of the world class names who have contributed to previous events:



**Richard Tomlinson**  
Chief Investment Officer  
Local Pensions Partnership  
Investments (LPPI)



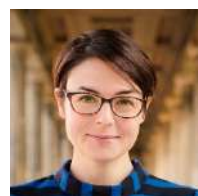
**Giorgiana Notarbartolo**  
Director  
PFC Family Office (SFO)



**Kieran Mahanty**  
Director, Teachers' Venture Growth  
(TVG), Ontario Teachers' Pension  
Plan (OTPP)



**Henrietta Gourlay**  
Investment Director  
Grosvenor Family Office (SFO)



**Angela De Giacomo**  
Chief Investment Officer  
Evaluate Family Office (SFO)



**Alessandro Perona**  
Director, GreenTech  
OMERS Private Equity



**Eleanor Blagbrough**  
Managing Partner  
Blume Equity



**Tim Draper**  
Founder  
Draper Associates



**Gordon Ross**  
Chief Investment Officer  
LGPS Central



**Diandra Soobiah**  
Head of Responsible Investment  
NEST



**Christian Hernandez**  
Partner and Co-Founder  
2150



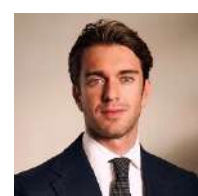
**Isabelle Freidheim**  
Director  
Freidheim Capital (SFO)



**Christina-Anne Kyosti**  
Chairwoman  
ViaTalanta Group (SFO)



**Rob Groves**  
Chief Investment Officer  
Pension Insurance Corporation



**Davide Tosetti**  
Managing Director  
Tosetti Value - II Family Office  
(MFO)



**Vishal Kewalramani**  
Founder and CEO  
The Valkin Group (SFO)



**Tom Sumpster**  
Head of Private Markets  
Phoenix Group



**Florence Carasse**  
Head of Infrastructure  
Pension Insurance Corporation



**Jonathan Ordway  
Fackelmayer**  
Chairman  
Ordway Selections (SFO)



**Carl-Eduard von  
Bismarck**  
Prince of Bismarck, CEO, Bismarck  
Family Office (SFO)

# Thu 5 Dec

08:00 - 09:00

## Registration & Light Breakfast

09:00 - 09:10

## Chairman Welcome Remarks

09:10 - 09:50 | Panel Discussion

## Navigating the Future of Private Markets

In this opening discussion, we will explore the key trends and emerging growth areas across venture capital, private equity, and private debt. We also look into the impact of economic volatility on private market valuations and how investors can strategically enhance liquidity in traditionally illiquid asset classes. Additionally, the discussion will address the growing importance of Environmental, Social, and Governance (ESG) factors, and how they are shaping the future of private markets.

09:50 - 10:30 | Panel Discussion

## Aligning Interests: Building Stronger LP/GP Relationships

How to foster transparency and effective communication between Limited Partners (LPs) and General Partners (GPs)? This session will examine how structuring fee arrangements and carry can ensure alignment of interests, while addressing the management of conflicts of interest and risk mitigation. The discussion will also cover how investment strategies can be tailored to meet the distinct needs of both family offices and institutional LPs, enhancing collaboration and long-term success.

10:30 - 11:10 | Keynote Presentation

## Technology's Impact on Private Markets: From FinTech to AI

How can technology reshape private markets? This presentation will explore the disruptive potential of emerging technologies on private markets investing.

11:10 - 11:30

## Networking Break / One-To-One Meetings

11:30 - 12:30

## Roundtable Discussions

**Table 1:** Forging a Sustainable Future: Climate DeepTech Backed by Visionary Capital

**Table 2:** The VC Landscape in Southeast Asia: A GP Perspective

12:30 - 14:00

## Networking Lunch

14:00 - 14:40 | Panel Discussion

## Future Trends in Private Equity: Growth Sectors and Strategic Shifts

What opportunities and challenges lie ahead for private equity in today's evolving landscape? This panel will explore sectors positioned for growth and disruption, how investment strategies are adapting to the changing macroeconomic environment, the rise of secondary markets and their impact on private equity portfolios, and the evaluation of exit strategies amidst potential market volatility.

14:40 - 15:20 | Panel Discussion

## Venture Capital: The Next Frontier

What does the future of venture capital look like? This panel will explore the sectors and markets currently attracting the most interest from VC investors, highlighting the reasons behind these trends. We'll discuss the rising importance of impact and sustainability in VC portfolios, best practices for LPs in selecting high-potential venture funds, and the advantages that emerging managers offer.

Panellists:

[Joe Schorge](#), Founder & Managing Partner, [Isomer Capital](#)

15:20 - 15:40 | Keynote Presentation

## A Strategic Approach to Healthcare Investments

Explore how a leading Healthcare focused VC is leveraging sector trends to drive impactful returns.

15:40 - 16:00

## Networking Break / One-To-One Meetings

16:00 - 16:40 | Panel Discussion

## Private Debt: A Resilient Asset Class in Times of Uncertainty

This panel will examine how private debt can enhance portfolio diversification during market downturns and evaluate its risk-adjusted returns compared to other asset classes. We'll explore opportunities in distressed debt and special situations investing, and highlight the critical role of due diligence and credit analysis in making successful private debt investments.

16:40 - 17:20 | Fireside Chat

## An Interview with Katalin Gallyas of c\*funds: Bringing the Right People Together

Join us for an interview with Katalin Gallyas, the driving force behind c\*funds, a leading global placement agent.

[Katalin Gallyas](#), Managing Director, [c\\*funds](#)

17:20 - 20:00

## Networking Cocktail Reception

Enjoy cocktails and dinner with your fellow delegates.

# Fri 6 Dec

08:00 - 09:00

## **Networking Breakfast**

09:00 - 09:40 | Panel Discussion

## **The Future of Fundraising: Trends in LP Allocations**

In this session we explore how LP allocation strategies are adapting in a high-interest-rate environment. We also look at the rise and potential of niche funds and specialized investment approaches, and the increasing emphasis on diversity and inclusion in fundraising.

09:40 - 10:20 | Panel Discussion

## **ESG and Impact Investing: Balancing Purpose with Performance**

This panel will explore how to define and measure impact, focusing on the key metrics for LPs and GPs. We'll discuss the rising demand for ESG-driven investment strategies, navigate the regulatory and reporting challenges in impact investing, and present case studies showcasing successful impact investments across venture capital, private equity, and private debt.

10:20 - 11:00

## **Networking Break / One-To-One Meetings**

11:00 - 11:40 | Panel Discussion

## **The Globalization of Alternative Investments**

This panel will explore the opportunities and risks associated with emerging markets, analyzing the impact of geopolitical shifts on cross-border investments, and discuss regulatory considerations for LPs and GPs across different regions. Additionally, the panel will offer strategies for building a well-diversified global portfolio to capitalize on international opportunities while managing risks.

11:40 - 12:00

## **Chairman Closing Remarks**

The Summit Chair looks back on the discussions of the two days sharing his key takeaways.

12:00 - 14:00

## **Closing Networking Lunch**

Enjoy the closing networking lunch with fellow delegates.



## Joe Schorge

Founder & Managing Partner  
**Isomer Capital**

Joe Schorge is the Founder and Managing Partner of Isomer Capital, based in London and focused exclusively on European venture capital. Isomer accesses high-potential opportunities in European technology through limited partner investments in early-stage funds, company co-investments, and secondary purchases of both funds and company positions. Joe has over 25 years experience as an LP, GP and technology operations executive, previously at Pomona Capital, a leading global secondaries firm, and at Cambridge Associates responsible for advising institutional investors on private equity investments. Joe began his career in information technology operating roles at Invensys plc (now Schneider Electric) in the US and Europe. He received a BS in Electrical and Computer Engineering from the University of Massachusetts, Dartmouth and an MBA from London Business School.

**5<sup>th</sup> December**

14:40 - 15:20

**Panel Discussion:**

Venture Capital: The Next  
Frontier



## Katalin Gallyas

Managing Director  
**c\*funds**

Katalin Gallyas is the visionary Founder and Managing Director of c\*funds, a boutique fund placement agency that connects top-tier investment funds with the right investors. With over 15 years of experience in global private markets, particularly in Private Equity and Venture Capital fundraising (GPs with a 50m - 1b target size), Katalin has become a leading expert in the field. Her journey, rooted in her Hungarian heritage and driven by a relentless entrepreneurial spirit, has led to the creation of a unique, practice-based fundraising intelligence at c\*funds. Katalin's approach is distinguished by its hands-on, autodidactic nature, honed through screening over 1,800 General Partners (GPs) worldwide. Under Katalin's leadership, c\*funds has raised €114 million and manages relationships with 180 Family Offices around the world. Her firm supports female-led GPs and scaleups, and has built a strong network of high-performing VCs, debt venture funds, LPs, HNWIs, and Family Offices. Katalin's passion for deal-making began at age 26, and her career has evolved from raising €60,000 for Young City Policy Makers under 30 years, to support their career developments. Carried on an EU grant writer for promising startups and has grown into an investment dealbroker for established tech scaleups and is currently dedicated only to investment funds. In 2016 she has launched her own venture, c\*funds, which is a global boutique placement agency for Venture Capital, growth, secondaries and hedge funds. Currently, 4,5 B M EUR mandates in placements. c\*funds manages 450 active LP relations worldwide, out of which the majority are Family Offices. At c\*funds she is the day to day CEO of 9 talented international deal-brokers. Katalin has traveled for the past 10 years extensively to build up rich investor and fund manager relationships. She successfully selected the "Pearls of the Industry", the most placable funds and under the radar multi-family offices from the Baltics and CEE, alongside the traditional LPs. The Headquarter of c\*funds is in Amsterdam, The Netherlands, however, we are currently opening offices in Vienna, Bratislava and Oslo.

**5<sup>th</sup> December**

16:40 - 17:20

### **Fireside Chat:**

An Interview with Katalin Gallyas of c\*funds: Bringing the Right People Together

# Let's Connect

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